



**SAME Denver Post Board Meeting Minutes
Tuesday, July 1, 2008**

**Location: Air Force Academy-Joint Pikes Peak Post (PPP) and Denver Metro Post (DMP)
Board and General Meeting**

Attendees:

Costello, Ron	Meyer, Elizabeth
Drewett, Katie	Montera, Jeff
Edwards, Jennifer (phone)	Mullans, John
Holbrook, Jon	Quin, Jim
Jackson, Tracy Lynn	Rasmussen, George
Jones, Chuck	Savoy, Frank
Lane, Dan	Scher, Patrick
Larson, Anita	Shaler, John

Call in Number: 1-877-494-5165 Participant Code: 892599

The meeting was called to order at 10:05 am by Post President, John Shaler.

Safety Moment

John Shaler suggested people should not drive and use their cell phone to talk or text.

Secretary Report

John Shaler suggested the Denver Post approve the minutes as written after the appropriate changes have been made. PDF copies will be sent to Jeff Montera to post on the local SAME website.

Treasurer Report

- Ron Costello reviewed the following items in his submitted written report.
- The checking account balance as of 30 June was reported as \$55,906.77. Pay-pal balance as of 26 June was \$1,978.12. Scholarship Raffle to date is \$1,373.00. Total Revenue received from 2008 Regional Conference was \$24,500. Meeting Profit YTD is \$6,160.80.
- Current Investment balance as of 30 June was \$51,391 with a negative yield to date of \$5,144.
- June's Gross Revenue was \$18,190 (including 8 on 8 Revenue plus scholarship). June's monthly expenses from Industry day were \$11,787.53 with June's net revenue of \$5,672.72 (excluding raffle). There were 223 lunches served at \$19.00 per lunch for the 4 June Industry Day. Meeting Profit Year to Date is \$6,160.00. Total No-Shows/No Recovery year-to-



date is \$300.00 which includes 29 No Shows with 16 of those payments resolved.

- 4 June 2008 Industry Day had 39 exhibitors/sponsors (30 exhibitors & 9 sponsors) a positive increase from 19 exhibitors in 2007. Two exhibitors were turned away due to lack of space. The cost of coffee increased by \$500.00, parking increased to \$288.02 which was off-set by a stable food charge and the post received additional tables at no additional charge.
- Ron Costello noted there was a different group of attendees this year. The committee had a de-brief after the event and the consensus was:
 1. The 2008 8 on 8 was a First Class Event.
 2. The membership committee should contact all members for the 2009 8 on 8 a few months in advance.
 3. The Small Business Association (SBA) can assist in getting the word out.
 4. Prices are negotiable for venues/vendors.
 5. Bigger rooms are needed to spread out the tables for the lunch event and the exhibitors/sponsors.
- Dr. Wolff attended the meeting briefly, he addressed the fact that Industry Day is a valuable networking venue and scholarship has grown incrementally since its inception.
- Dr. Wolff and Jon Holbrook suggested we visit other local posts and educate them on the value of attending our 2009 Industry Day. There is a "Great Value" to all Members.
- SAME Nationals in Minnesota raised \$70,000 at the Silent Auction.
- The Treasurer's report was approved.

Old Business

John Shaler will follow-up with Sergeant Ryan J. Baum's widow concerning the \$500 Donation from Robert Adamski, LTC (ret) and is tasked with two remaining items: 1. contact the widow to offer condolences on behalf of the Post and ask her to attend the Scholarship Meeting in 2009 when the \$500 memorial will be awarded as a scholarship to a future engineering student 2. Request the permission to put an article in the monthly newsletter regarding the donation.

Ron Costello stated Dr. Wolff's staff is "top-notch". Dr. Wolff stated he gave his staff a \$1200.00 raise and is considering Flex Time while the price of gas is so high.

New Business

- 2009 8 on 8 Industry Day Committee held a De-brief of the 2008 Industry Day. Hyatt was a good value (great customer service/excellent food service) but would like to investigate the competition for the 2009 event. Cindy Lincicome will be the event chair person again. It was recommended the post start organizing the committee earlier for the 2009 Industry Day. Judy Jones has volunteered to assist organizing/recruiting



exhibitors. Patrick Scher suggested exhibitors need longer breaks to allow attendees to leave one session and find their next session.

- John Mullans thanked everyone for all their support for the Summer Camp Program for the past 7 years.
- Anita Larson would like to begin organizing the 2009 committees.
- PDU's are available for both educational and training seminars. Dan Lane needs the information in word and not PDF's. Anita will forward Dan the information.
- Elizabeth Meyer would like to have a committee meeting before the end of August to make sure the post is on target for streamers. Elizabeth will work on a Gap Analysis.
- Requirements for Streamers have been set by National.
- George Rasmussen noted the post needs to nominate an individual for a SAME National Award. In addition the post needs to collect publications, speeches, sustaining articles for the recognition and relationship streamer.
- Anita Larson stated the 2010 Regional does not have to be a Joint Regional because it is after the SAME 2009 Nationals in Salt Lake City. Chuck Jones encouraged members to attend the 2010 Regional but the post is not penalized if no one attends. The 2010 Regional will be a more local event and in the past the Denver Post has helped coordinate local Regional and National conferences. George Rasmussen suggested the post contact Julie Timmons for ideas for the 2011 Regional Conference. Jon Holbrook stated there is more value in the Colorado Industry Day than Regional Conferences.

Program Committee Report

- Dan Lane discussed the AFCEE mission which is dramatically different from their current motto. This is a big opportunity for the Air Force to utilize available contractor funds and how A/E/C firms do business with AFCEE moving forward. Eugene DeRamus from AFCEE to verify his availability for the 21 August SAME General Membership Meeting at the Sheraton in Englewood, CO.
- Neal Parker is coordinating with Greg Kilkenny for the small business profile and the raffle.
- Lt. Colonel Zemotel of Buckley AFB has been confirmed for the 18 September meeting at the Doubletree in Aurora.

Fellows

No Report

NCO

No Report



Outreach and Communications

No Report

Education, Training and PDU's

No Report- Dan Lane is meeting with Neal Parker to discuss PDU's for both training and education.

Small Business

Greg Kilkenny is working with Neal on the small business speakers and raffle items for the August meeting.

Young Member Report

No Report

National Security

Elizabeth requested that sustaining member firms authorize the Pikes Peak Post (PPP) Readiness Committee to share the answers to the questionnaire with the Denver Post National Security meeting. Elizabeth Meyer stated that the PPP sent out a questionnaire to the sustaining member firm list. There will be a collaborative effort with the Denver Post to update the Readiness Roster.

Scholarship

No Report

Membership

No Report

MATH Counts Report

No Report

Summer Camp

John Mullans and Frank Savoy thanked SAME Denver for all their support. A motion was passed to pay for Cadet, Co-Captain McNemera & Shannon Kaszynski's trip not to exceed \$700.

Relationships/ Recognition

George Rasmussen is continually researching ideas/candidates for motivational speakers for the December meeting.

Next Meeting

The meeting will be 5 August at PWT, Pacific Western Technologies, 605 Parfet Street, Suite #200, Lakewood, CO 80215, 303.274.5400.

The meeting was adjourned at 11:00 am.



Meeting minutes taken by Tracy Lynn Jackson.